

THE LIST

COMMERCIAL REAL ESTATE DEVELOPERS

► **NEXT WEEK**
Securities Brokerage Firms

Ranked by square footage developed in L.A. County since 2012

Rank	Company • name • address • website	L.A. County Projects			Profile • headquarters • year founded • offices (L.A./total)	Top Local Executive • name • title • phone	Image
		Completed Since 2012 • square feet • number of projects	Total • developed • owned (sq. ft.)	Current • under construction • renovations • entitled only (sq. ft.)			
1	 Watson Land Co. 22010 Wilmington Ave. Carson 90745; watsonlandcompany.com	21,500,000 ¹ NA	NA NA	NA NA NA	Carson 1912 1 / 2	Jeffrey Jennison CEO, President (310) 952-6400	
2	 LPC West 915 Wilshire Blvd., Suite 2050 Los Angeles 90017; lpcwest.com	12,539,082 55	12,539,082 7,507,359	2,171,668 966,497 125,000	Dallas 1965 1 / 8	David Binswanger Senior EVP, Western U.S. (213) 538-0900	
3	 Prologis 17777 Center Court Drive North, Suite 100 Cerritos 90703; prologis.com	12,045,790 ¹ NA	NA 28,099,000	NA NA NA	San Francisco 1983 2 / 75	Kim Snyder President, Western U.S. (562) 345-9200	
4	 Cityview 1901 Avenue of the Stars, Suite 1950 Los Angeles 90067; cityview.com	6,650,000 ¹ NA	7,000,000 1,550,000	NA NA NA	Los Angeles 2003 1 / 1	Sean Burton CEO (310) 566-8700	
5	 Tishman Speyer 2120 Colorado Ave., Suite 200 Santa Monica 90404; tishmanspeyer.com	6,325,000 ¹ NA	NA NA	NA NA NA	New York 1978 1 / 15	Paul DeMartini Senior Managing Director (213) 443-5030	
6	 Trammell Crow Co. 2221 Rosecrans Ave., Suite 200 El Segundo 90245; trammellcrow.com	5,997,256 ¹ NA	42,132,925 384,735	NA NA NA	Dallas 1948 1 / 26	Greg Ames Managing Director (310) 363-4700	
7	 OMP 19700 S. Vermont Ave., Suite 101 Torrance 90502; omprop.com	5,125,000 25	31,000,000 1,600,000	1,300,000 NA NA	Torrance 1972 1 / 3	Timur Tecimer CEO (310) 323-9100	
8	 Sares-Regis Group 3501 Jamboree Road, Suite 3000 Newport Beach 92660; sares-regis.com	5,082,000 ¹ NA	NA NA	NA NA NA	Newport Beach 1993 1 / 7	Peter Rooney Chris Payne Managing Directors, Co-Presidents (949) 756-5959	
9	 Xebec Holdings 3010 Old Ranch Parkway, Suite 470 Seal Beach 90740; xebecrealty.com	4,933,965 38	10,061,692 2,273,340	1,274,441 33,828 1,725,948	Dallas 1996 1 / 5	Randy Kendrick CEO (562) 546-0200	
10	 Chalmers Equity Group 7901 Crossway Drive Pico Rivera 90660; chalmerssequity.com	4,355,267 43	6,793,422 2,503,822	156,883 0 0	Pico Rivera 1996 1 / 1	Trace Chalmers President (562) 948-4850	
11	 Anschutz Entertainment Group 800 W. Olympic Blvd., Suite 305 Los Angeles 90015; aegworldwide.com	4,000,000 ¹ NA	NA NA	NA NA NA	Los Angeles 1999 NA / NA	Dan Beckerman CEO, President (213) 763-7700	
12	 Ratkovich Co. 700 S. Flower St., Suite 820 Los Angeles 90017; ratkovich.com	3,989,185 ¹ NA	8,950,000 1,025,255	NA NA 150,000	Los Angeles 1972 3 / 3	Brian Saenger CEO, President (213) 486-6500	
13	 MJW Investments 1640 5th St., Suite 112 Santa Monica 90401; mjwinvestments.com	3,954,000 48	4,743,500 2,587,000	NA NA NA	Santa Monica 1980 2 / 4	Mark Weinstein President (310) 395-3430	
14	 Meta Housing Corp. 11150 W. Olympic Blvd., Suite 620 Los Angeles 90064; metahousing.com	3,928,260 ¹ NA	NA NA	NA NA NA	Los Angeles 1993 1 / 1	Kasey Burke President (310) 575-3543	
15	 Worthe Real Estate Group 100 Wilshire Blvd., Suite 1600 Santa Monica 90401; worthe.com	3,829,897 13	4,292,873 7,160,105	2,415,724 245,426 1,916,615	Santa Monica 1967 13 / 13	Jeffrey Worthe President (310) 393-9653	
16	 Primestor Development 9950 Jefferson Blvd., Building Two Culver City 90232; primestor.com	3,700,000 37	6,700,000 3,000,000	248,500 78,500 20,000	Culver City 1992 1 / 1	Arturo Sneider CEO (310) 652-1177	
17	 Majestic Realty Co. 13191 Crossroads Parkway, Sixth Floor City of Industry 91746; majesticrealty.com	3,680,000 ¹ NA	49,175,125 28,450,000	NA NA NA	City of Industry 1948 1 / 10	Edward Roski Jr. Chairman, President (562) 692-9581	

¹ Business Journal estimate.
NA - Not Available Note: The information on this list was provided by representatives of the companies. Companies are ranked by square footage developed in L.A. County since 2011. Several developers may have qualified for this list but declined to provide information. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes

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