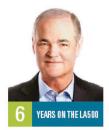
## LA500 REAL ESTATE



DREW PLANTING
Founder and Managing Partner

THE LATEST: In the past four years, GPI Cos. has deployed more than \$70 million of new capital, and the company has more than \$1 billion of development planned. Animation company Titmouse Inc. recently signed a 95,000-square-foot lease for a GPI building in Burbank. GPI is also working on developing West End, a creative office building in a former Macy's location in West L.A., as well as a mixed-use project at the former Amoeba Records site in Hollywood.

BACKGROUND: Prior to founding GPI, Planting was a senior partner at J.H. Snyder Co., the firm started by legendary developer Jerry Snyder. Planting created and led the company's value-add acquisitions division. Before that, he was a partner at Maguire Partners where he led the development, leasing and management of a 3.6-million-square-foot area in Playa Vista. Earlier in his career, Planting was a director at Cushman & Wakefield Inc.



GERALD PORTER Founding Principal Cresa

THE LATEST: Porter is a founding principal and past chairman of Cresa. The brokerage specializes in tenant representation and corporate services. It has more than 55 offices in North America and more than a dozen other locations worldwide, with corporate offices in Washington, D.C. Porter's clients include Twitter Inc., Oracle Corp., DreamWorks and Activision Blizzard Inc.

BACKGROUND: Porter is a commercial real estate industry veteran with more than 35 years of experience. He received a BA from

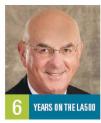
Stanford University and an MBA from UCLA. Porter is an associate member of Ziman Center of Real Estate at UCLA and is on the advisory board for Real Estate Southern California Magazine and California Real Estate Journal.



KURT RAPPAPORT
Chief Executive
Westside Estate Agency Inc.

THE LATEST: Rappaport was No. 1 on the Business Journal's list of top residential agents with more than \$1 billion worth of sales in L.A. in 2020 — nearly \$220 million more than the No. 2 agent. Rappaport's noteworthy clients over the years have included Larry Ellison, Jimmy Iovine, Dr. Dre, Bono, Madonna, Sean Parker, Ellen DeGeneres, Ryan Seacrest, Steven Cohen, Peter Guber, Brad Pitt, Tom Cruise, and Tom Brady and Gisele Bundchen.

BACKGROUND: Rappaport, an L.A. native, started his real estate career at the age of 19. He worked at Merrill Lynch before launching Beverly Hills-based Westside Estate Agency with Stephen Shapiro in 1999. The agency now has offices in Beverly Hills, Malibu and Miami and annual sales of more than \$3 billion. Rappaport is also a philanthropist, volunteering at Children's Hospital Los Angeles and Cedars-Sinai, and serving on the board of the Larry King Cardiac Foundation. He graduated from USC.



WAYNE RATKOVICH
Founder and Chairman
Ratkovich Co.

THE LATEST: After more than 40 years, Ratkovich stepped down as chief executive of his namesake firm earlier this year. He remains chairman of the company. Ratkovich is on the board at Homeboy Industries and co-chairs California Hospital Medical Center's capital campaign. He's also a life trustee for the Urban Land Institute.

BACKGROUND: Ratkovich began his developer career in 1972 and launched his eponymous firm in 1977. That same year, his company purchased and revitalized downtown's Oviatt Building, a 12-story

Art Deco office and retail tower built in the 1920s. He went on to redevelop many other landmark properties. Some of his biggest recent developments include The Bloc downtown, which underwent a \$250 million transformation, and the 11-building Hercules Campus in Playa Vista, which was formerly used to house Howard Hughes' planes, into creative office space.



RICHARD RESSLER
Co-Founder and Principal
CIM Group

THE LATEST: Ressler is a co-founder and principal at CIM Group. He is also the chairman of CIM's Executive, Investment, Allocation and Real Assets Management committees. Ressler also serves on the firm's Credit Committee. CIM Group has a portfolio of roughly \$30 billion of real estate and has led a total of \$60 billion worth of projects.

BACKGROUND: Ressler co-founded CIM Group with Shaul Kuba and Avi Shemesh in 1994. Prior to CIM, Ressler founded investment

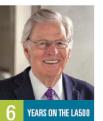
firm Orchard Capital Corp. in 1993. He has also served as vice chairman at Brooke Group Ltd., worked as an investment banker at Drexel Burnham Lambert Inc. and was an attorney at Cravath Swaine & Moore. He serves on the boards of CIM Commercial Trust Corp. and J2 Global Inc.



CHRISTOPHER RISING
Co-Founder and Chief Executive
Rising Realty Partners

THE LATEST: Rising Realty Partners, known for its office properties, especially downtown, is expanding into the industrial and residential sectors. The company also increased its third-party management business during the Covid-19 pandemic. In 2019, Rising was named chief executive of the company, which he founded with his father in 2011. Also in 2019, the company purchased its first property outside of L.A., the 22-story Civic Center Plaza in downtown Denver.

BACKGROUND: Prior to launching Rising Realty with his father, veteran developer Nelson Rising, Rising held roles at a number of companies. He started his career as an associate at Pillsbury Madison & Sutro before joining Cushman Realty Corp. Rising also served as a director at Cushman & Wakefield of California Inc. and was senior vice president of asset transactions at MPG Office Trust Inc., where he worked on the company's finances.



NELSON RISING
Co-Founder and Chairman
Rising Realty Partners

THE LATEST: Rising is an L.A. commercial real estate veteran who was involved in many of the county's most iconic buildings. In 2019, he stepped down as chief executive of Rising Realty but stayed on as chairman and as a member of the company's investment committee. The company is now expanding from office to multifamily and industrial properties.

BACKGROUND: Rising has more than 40 years of experience in the real estate industry. He oversaw development of iconic projects

including the U.S. Bank Tower and Gas Company Tower downtown as well as the development of Playa Vista. Rising was previously president and chief executive of MPG Office Trust Inc., chief executive of Catellus Development Corp. and a senior partner at Maguire Thomas Partners. He also managed mayoral campaigns for former Los Angeles Mayor Tom Bradley.



ED ROSKI JR. Chairman Majestic Realty Co.

THE LATEST: Roski leads Majestic Realty Co., one of the largest privately held real estate companies in the country. Majestic owns, manages and leases more than 87 million square feet of property. It has offices in Southern California; Atlanta; Bethlehem, Pa.; Dallas; Denver; Las Vegas; Phoenix; Portland, Ore.; and Laredo, Texas. Roski is also a minority owner of the Los Angeles Kings and Lakers.

BACKGROUND: Roski was born in Oklahoma but raised in Southern California. He attended USC before becoming an officer in the Marine Corps., where he earned two Purple Hearts for his service. Roski joined Majestic Realty in 1966. He launched the Majestic Realty Foundation in 2002 with a charitable mission focused on youth, family, education, health and violence prevention. In 2006, Roski and two business partners — one a Marine and the other a Navy SEAL — launched the Land of the Free Foundation to support veterans.



ROB RUBANO
Executive Managing Director
Cushman & Wakefield

THE LATEST: Rubano, an executive managing director at Cushman & Wakefield for the past two years, focuses on investment sales, equity, debt and structured finance deals for the company. In 2020, he completed \$1.8 billion in deals and 21 financings. Local financings by Cushman and Wakefield last year included \$123.5 million in acquisition financing for 555 Aviation Blvd. in El Segundo, \$167 million in construction financing for the AVA Arts District and \$108 million in acquisition financing for 900 Corporate Pointe in Culver City.

BACKGROUND: Rubano has been involved in more than \$50 billion worth of transactions during a career focused on commercial mortgages and secondary loan sales. He joined Cushman & Wakefield in 2018. Prior to that, Rubano worked at Eastdil Secured. He has an MBA from UCLA's Anderson School of Management and a BS in mechanical engineering from Virginia Tech.



BRIAN SAENGER
Chief Executive
Ratkovich Co.

THE LATEST: Saenger became chief executive of the Ratkovich Co. earlier this year, taking over from founder Wayne Ratkovich, who is staying on as chairman. In the first two months of 2021, the company closed on nearly 135,000 square feet of lease renewals for The Alhambra, a 40-acre mixed-use community in Alhambra. Saenger is also working to entitle the site to add more than 800 units of housing.

BACKGROUND: Prior to his role as chief executive, Saenger held the role of chief operating officer and previously served as general counsel to the firm. He first joined the company as vice president of acquisitions and was part of the team's acquisition of The Bloc, a 1.8-million-square-foot mixed-use property downtown. He was also involved in negotiating the company's 50-year ground lease for its West Harbor development, a \$150 million transformation of San Pedro Public Market.



DAVID SCHWARTZMAN
Chief Executive
Harridge Development Group

THE LATEST: Harridge Development Group CEO Schwartzman is launching a new company focused on single-family rentals. It already has 450 units under development, including a large number in San Pedro. The company will be separate from Harridge, which is behind some big projects in L.A., including the \$1 billion Crossroads Hollywood project. The 1.4-million-square-foot project is in development.

BACKGROUND: Schwartzman founded Harridge Development Group in 2010 to develop on vacant or underutilized sites, but he started his real estate career as a residential homebuilder in 1990. He has worked on more than 5,000 homes in his career, in addition to mixed-use projects in Central and Southern California. Schwartzman has a degree from USC and supports a number of philanthropic organizations.



HOWARD SCHWIMMER
Co-Chief Executive
Rexford Industrial Realty Inc.

THE LATEST: It was a busy year for Brentwood-based Rexford Industrial Realty Inc. In 2020, the company acquired more than \$1.2 billion of Southern California industrial real estate. The team also grew by more than 30% and achieved cash flow growth of more than 22%. The company is now valued at roughly \$8 billion.

BACKGROUND: Schwimmer, a 37-year real estate veteran, was previously co-founder and senior managing partner of Rexford's predecessor business and president of Rexford Industrial Realty

& Management Inc. Prior to that, he held various roles at Daum Commercial Real Estate. Schwimmer is on the USC Lusk Center Real Estate Executive Committee, is a board member of USC Hillel, and is the Allocation Committee chairman of the Los Angeles Jewish Federation's Real Estate Principals Organization.



KEVIN SHANNON Co-Head of U.S. Capital Markets Newmark Group Inc.

THE LATEST: Shannon leads a team of 32 professionals in his role as co-head of U.S. Capital Markets at Newmark Group Inc. He focuses on investment properties in 16 different markets in the Western U.S. During his career, Shannon has been involved in more than \$65 billion in sales of office, industrial, self-storage, retail, land and mixed-use properties.

BACKGROUND: Shannon is a commercial real estate veteran with more than 35 years of experience. He joined Newmark after almost

10 years at brokerage CBRE Group Inc., where he was vice chairman and managing director for the West Coast Institutional Investment Group and led the Western United States Office Vertical. Before that, he was a senior vice president with the Institution Investment Group of Grubb & Ellis, now a part of Newmark. He was also a managing director at Colliers Seeley.



JOHN SHEA
Co-Founder and Chairman
J.F. Shea Co. Inc.

THE LATEST: J.F. Shea Co. Inc. has a large family of companies under its umbrella. Shea Homes, which touts itself as the nation's largest homebuilder, has opened projects in San Mateo, Oakley and La Habra over the last few years, and Aliso Viejo-based Shea Properties owns and operates more than 7,000 apartments units and 5 million square feet of office, industrial and retail space in California, Colorado and Washington. Shea no longer handles day-to-day operations of the firm.

BACKGROUND: The company was founded in Portland, Ore., in 1881 by Shea's grandfather, John Francis Shea. It moved to Los Angeles in 1933. Some of the company's most noteworthy projects include building the foundations for the Golden Gate Bridge and construction of the Hoover Dam and the Interstate Highway System. Shea and his wife, Dorothy, donate to charities and institutions, including Loyola Marymount University.



AVI SHEMESH Principal CIM Group

THE LATEST: CIM is one of the most active developers in L.A. and has a portfolio with more than \$60 billion in development under its belt. But not all potential developments have gone smoothly. Last year, facing community opposition, the company pulled out of an agreement to purchase the 869,000-square-foot Baldwin Hills Crenshaw Plaza at 3650 W. Martin Luther King Jr. Blvd. from Capri Urban Investors.

BACKGROUND: In 1994, Shemesh co-founded CIM Group with Shaul Kuba and Richard Ressler. Shemesh serves on the firm's investment and asset management committees and leads CIM's day-to-day operations, including strategic initiatives, property management and leasing, and investor relations. Prior to launching CIM, Shemesh and Kuba were co-founders of Dekel Development. The company handled commercial and multifamily properties in Los Angeles.



STEPHEN SOMER
Managing Director
Eastdil Secured

THE LATEST: Since joining Eastdil Secured in 2003, Somer has been involved in some of the county's most noteworthy sales. His top deals in 2020 included the \$430 million sale of the U.S. Bank Tower downtown, the \$166 million sale of 2041 Colorado Ave. in Santa Monica and the \$162 million sale of Culver Crossing in Culver City.

BACKGROUND: Before coming to L.A., Somer spent three years running Eastdil Secured's European and Middle Eastern operations

in London. Prior to Eastdil, he was at brokerage Cushman & Wakefield. Somer is a USC alumnus, a board member of the Los Angeles Commercial Realty Association, a member of the Urban Land Institute, a founding member of The Wilshire Club and a member of The Legends Club for the Genesis Invitational